

**June 6, 2003**

## **Tilcon Extends Sales Channel in Spain and Portugal by Signing Embedded Technologies, S.L.U.**

### ***Embedded Technologies, S.L.U. to sell and support Tilcon's products in Spain and Portugal***

**Ottawa, ON, June 6, 2003** Tilcon Software Limited, The Graphical Interface Company today announced that it has extended its sales channel in Spain and Portugal by signing an agreement with Embedded Technologies, S.L.U.

Within the context of this agreement EMBEDDED TECHNOLOGIES will be selling and supporting Tilcon's TRTD software product throughout Spain and Portugal. The Tilcon Real-Time Developer (TRTD) is a graphical user interface (GUI) development environment oriented to the specialized needs of real-time and embedded applications. Its high-speed graphics engine simplifies application development by managing all interaction between the user interface and a target operating system's windowing function, providing a clean separation between graphics and application code. A comprehensive API (application programming interface), and an array of easily customized components, makes TRTD suitable for developing configurable interfaces, virtual instruments, and complex visualization systems. In addition, low RAM requirements make the product ideal for use in memory-constrained embedded devices as well as in PC-based systems. TRTD is ideally suited for applications such as: Industrial devices, medical electronics, consumer devices, telematics, automotive, aerospace and defence.

Prosanto Sarkar, Tilcon's Vice-President of Marketing, stated: "Tilcon needed to support its growing business with direct representation in Spain and Portugal and we are delighted that EMBEDDED TECHNOLOGIES has agreed to join Tilcon's network of resellers. In addition to selling our products, EMBEDDED TECHNOLOGIES will be providing direct technical support and professional services. Localized support from knowledgeable experts such as Embedded Technologies is the optimal situation for customers providing them with fast and attentive service from trusted local experts who have full access to all of Tilcon's technical resources and graphics expertise.

Alberto Bonfiglio, EMBEDDED TECHNOLOGIES's Sales Manager, stated: "Embedded Technologies S.L.U., the Wind River Systems distributor in Spain and Portugal, found Tilcon's product Tilcon Real Time Developer a very powerful tool to build advanced GUIs and virtual instruments, using VxWorks real time operating system and WindML 2D graphics library. Also, Tilcon's mapping module makes the development of GIS easier. EMBEDDED TECHNOLOGIES having strong presence in the embedded business in this region, needed all complementary technologies and products with the existing range of solutions and partnerships on hardware and software available in-house, to provide end-to-end solutions expected from most of the local customers. EMBEDDED TECHNOLOGIES feels Tilcon's graphic solutions are unique and exceptional and can very well suit the local embedded market requiring embedded graphic solutions. EMBEDDED TECHNOLOGIES is happy to represent Tilcon to offer complete graphics solution and services."

#### **About EMBEDDED TECHNOLOGIES, S.L.U.**

EMBEDDED TECHNOLOGIES has been providing end-to-end Embedded and Automation Solutions Engineering with strong partnership with leading Hardware and Software manufacturers adding more value to the customers by providing enhanced system integration, professional services and training. EMBEDDED TECHNOLOGIES caters to the local market with RTOS,

Integrated Development Environments, JTAG OCD emulators, cross compilers, hardware reference designs, industrial and telecom protocols and UML tools.

**About Tilcon Software, Ltd.**

Tilcon Software Ltd. has been producing exceptional graphics development tools for leading-edge applications in medical, transportation, manufacturing and other industries since 1994. Product information and customer comments are available at Tilcon's Web site, [www.tilcon.com](http://www.tilcon.com)

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